



**Management Education Institute (MEI)  
And The Rocky Mountain Chapter NECA**

Present

**Vendor Partnership in Electrical Contracting**

**September 9, 2009 – 8:00 am – 5:00 pm**

**Denver Apprenticeship Training Center**

1291 E 54<sup>th</sup> Avenue

Denver, CO 80216

**Registration Fee:** \$275 Online - \$290 Paper      \$285 Non-Chapter Member

The vendor partnership between the electrical contractor and their distributor partner has demonstrated significant cost savings for both parties when they understand each other's issues and work together to find solutions. Topics include: Procurement cost drivers; in-depth understanding of the interfaces in the procurement process; and issue resolution and procurement process measurement. This workshop brings together key electrical contractor and vendor partner personnel so that everyone understands the purpose of the partnership and how it is intended to work. This workshop is led by **Dr. Perry Daneshgari**, an Adjunct Professor at the University of Michigan. Perry has extensive background in improving productivity and profits in various industries.

Name \_\_\_\_\_ Job Title \_\_\_\_\_

NECA Member # \_\_\_\_\_

Company \_\_\_\_\_

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Participants who successfully complete this seminar will receive 0.6 CEUs

